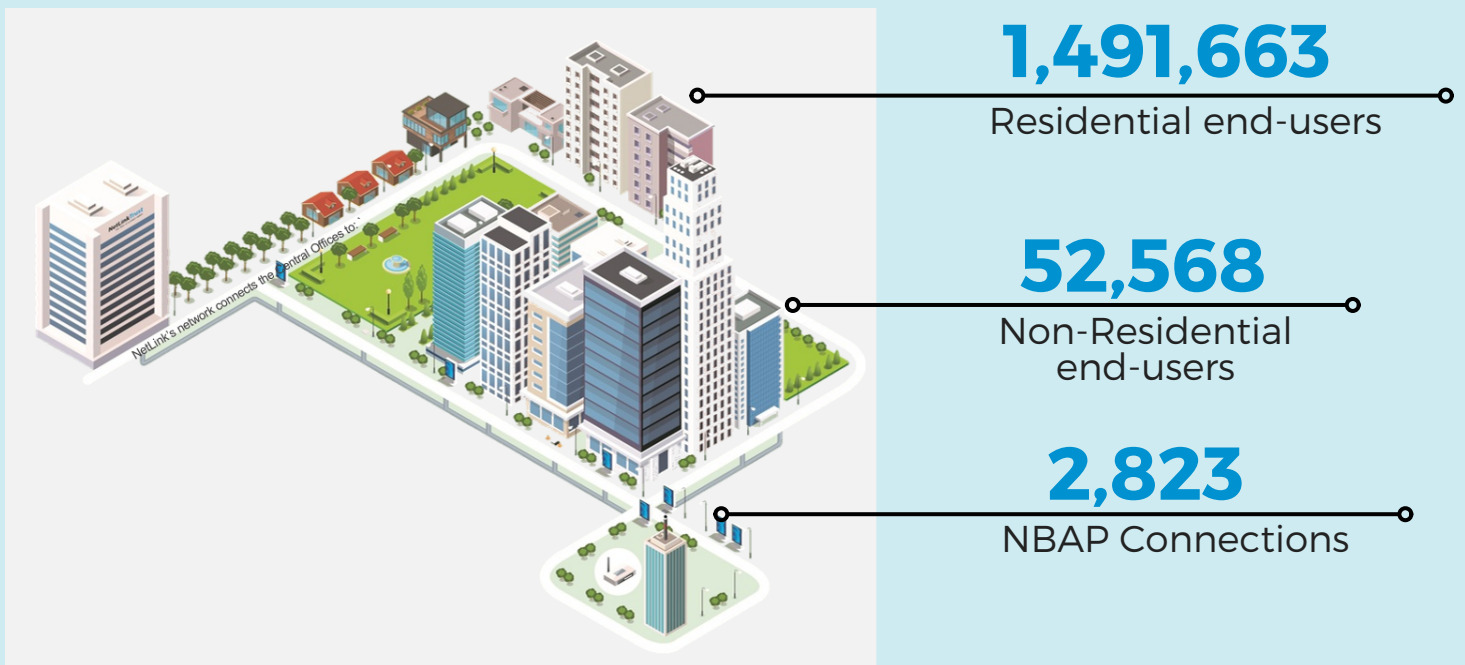


# INVESTOR FACTSHEET

Q2FY24 as at 30 Sep 2023

## NATIONWIDE BROADBAND NETWORK

Our nationwide network is the foundation of the Nationwide Broadband Network (NBN), over which ultra-high-speed internet access is delivered throughout mainland Singapore and its connected islands. NetLink Group designs, builds, owns and operates the passive fibre network infrastructure (comprising ducts, manholes, fibre cables and Central Offices) of the NBN. Listed on the SGX Main Board on 19 July 2017, the Trust is a constituent of the FTSE ST Large & Mid Cap Index, FTSE ST Singapore Shariah Index and the MSCI Global Small Cap – Singapore Index.



### REVENUE

**\$205.3** million

### EBITDA

**\$149.1** million

### PROFIT AFTER TAX

**\$52.9** million

### NET GEARING

**21.5** %

### GROSS DEBT

**\$735** million

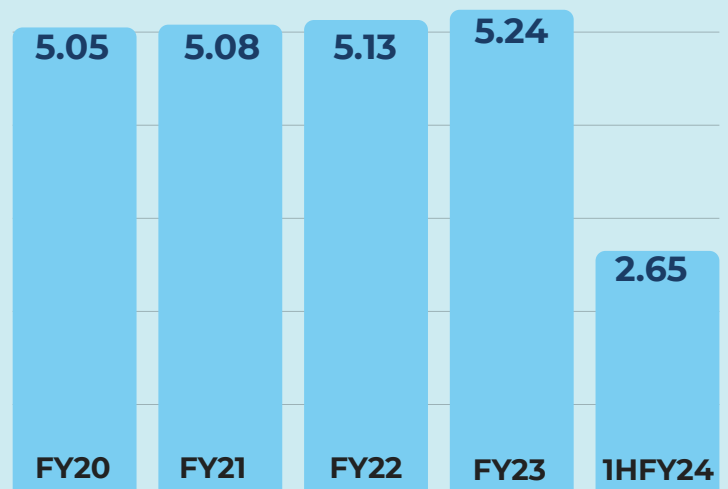
### MARKET CAPITALISATION

**\$3,273** million

## Fibre is 'FUTURE PROOF'

- ✓ Fibre is the **PREFERRED** means of fibre broadband delivery in Singapore
- ✓ Fibre has a **HIGH** residential **PENETRATION RATE** of over 90%
- ✓ **LOWER** fibre broadband **PRICES** in Singapore
- ✓ Fibre is a **CRITICAL INFRASTRUCTURE** supporting last-mile wireless access solutions
- ✓ Fibre capacity is **SCALABLE** and can support future technologies

## DISTRIBUTION PER UNIT (Singapore Cents)



## STRATEGIC FOCUS

1. Improve **NETWORK REACH, DENSIFICATION AND CAPABILITY** In support of NetLink's fibre-to-anywhere (FTTx) deployment.
2. Improve **COMPETITIVENESS** of NetLink's Fibre in enterprise and Government segment
3. **PROVIDE EXPERTISE AND INFRASTRUCTURE** to support the upgrade of the NBN
4. Explore **OPPORTUNITIES** to invest in telecoms infrastructure businesses overseas which are likely to generate a stable cashflow
5. Create **BRAND AFFINITY** with end-users