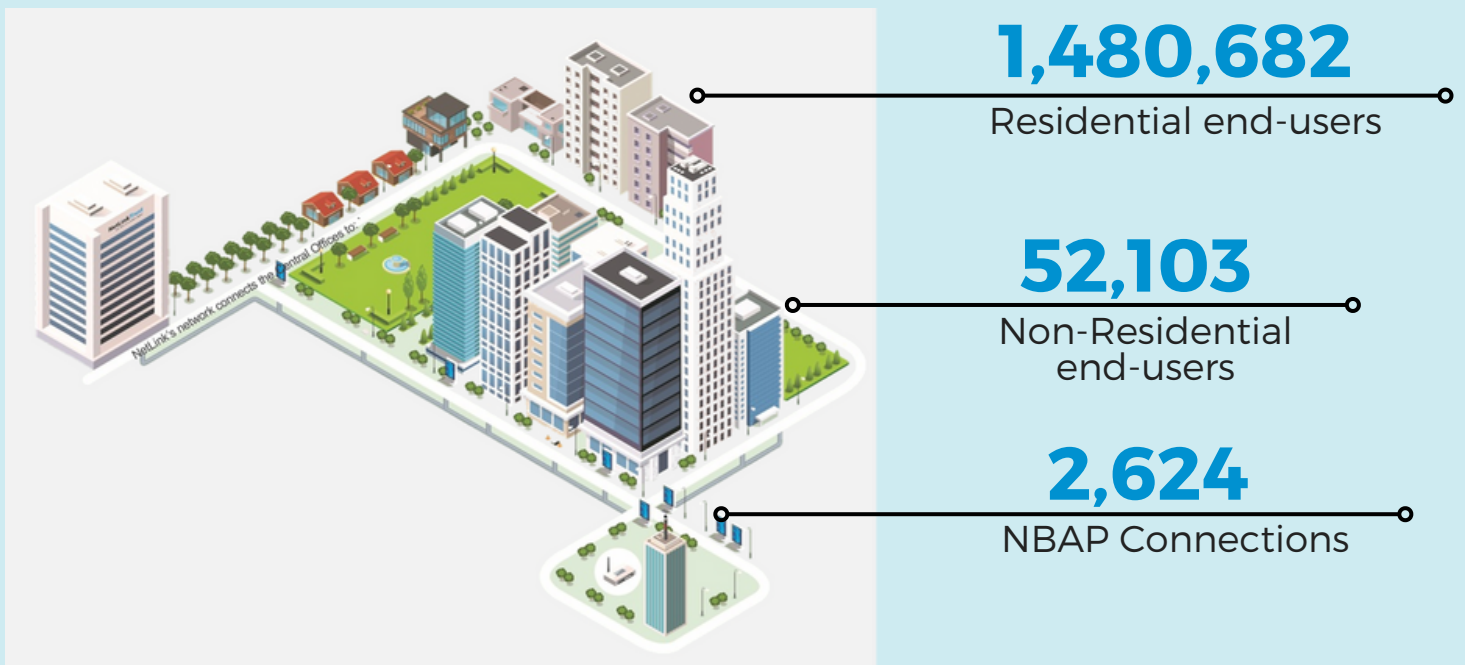


INVESTOR FACTSHEET

Q3FY23 as at 31 December 2022

NATIONWIDE BROADBAND NETWORK

Our nationwide network is the foundation of the Nationwide Broadband Network (NBN), over which ultra-high-speed internet access is delivered throughout mainland Singapore and its connected islands. NetLink Group designs, builds, owns and operates the passive fibre network infrastructure (comprising ducts, manholes, fibre cables and Central Offices) of the NBN. Listed on the SGX Main Board on 19 July 2017, the Trust is a constituent of the FTSE ST Large & Mid Cap Index, FTSE ST Singapore Shariah Index and the MSCI Global Small Cap – Singapore Index.



REVENUE

\$299.8 million

EBITDA

\$219.8 million

PROFIT BEFORE TAX

\$82.3 million

NET GEARING

21.6 %

GROSS DEBT

\$690 million

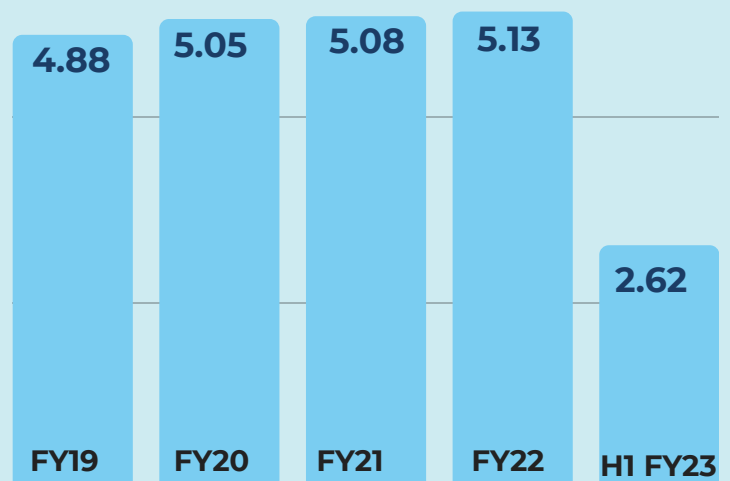
MARKET CAPITALISATION

\$3,234 million

Fibre is 'FUTURE PROOF'

- ✓ Fibre is the **PREFERRED** means of fibre broadband delivery in Singapore
- ✓ Fibre has a **HIGH** residential **PENETRATION RATE** of over 90%
- ✓ **LOWER** fibre broadband **PRICES** in Singapore
- ✓ Fibre is a **CRITICAL INFRASTRUCTURE** supporting last-mile wireless access solutions
- ✓ Fibre capacity is **SCALABLE** and can support future technologies

DISTRIBUTION PER UNIT (Singapore Cents)



STRATEGIC FOCUS

1. Improve **NETWORK REACH, DENSIFICATION AND CAPABILITY** In support of NetLink's fibre-to-anywhere (FTTx) deployment.
2. Improve **COMPETITIVENESS** of NetLink's Fibre in enterprise and Government segment
3. Pursue a **FAVOURABLE OUTCOME** For the Regulatory Price Review
4. Explore **OPPORTUNITIES** to invest in telecoms infrastructure businesses overseas which are likely to generate a stable cashflow
5. Create **BRAND AFFINITY** with end-users